

A global manufacturing and recycling business engaged Develop Global to develop their Global Finance teams, enabling their development as Finance Business Partners. We initially ran a leadership event in the US to help the team to be clear about their needs and what was required of Business Partnering globally. We then ran seven, three-day programs for their regional teams, which included two in the US, one in South Korea, one in Brazil and three in Europe. This was a highly interactive programme which in addition to business partner development, strategic skills, influencing and consultancy skills, included process mapping to help them streamline their processes, free up time and provide additional added value to their external customers.

Feedback included:

- *“It was really helpful to work with our counterparts on real work situations that we are currently confronting – thanks”*
- *“This has been very informative, love the interaction and group work, teacher was excellent in delivery and content. Great job!”*
- *“Really good sessions...I learned so much and am now really clear how business partnering differs from my finance manager role”*
- *“It was a lot of fun. Having lots of activities ensured we all remained interested and focused”*
- *“Full of tools I can apply immediately in the real world”*

Our key stakeholder at this organisation said the development completely met their needs and exceeded their expectations. He described it as the best Finance programme they had delivered, not only in terms of content, but with each of the three days having a completely different dynamic, which ensured maximum engagement.