

Summary:

More than ever, organisations need HR professionals who can partner senior managers to achieve strategy and goals through people. Business Partners and Specialists operating in a Business Partnering approach need the first-class consulting skills that enable them to build highly credible business relationships, identify and analyse organisational issues and gain commitment to action across different functions to drive desired outcomes.

This workshop examines the roles of an internal consultant and the mindsets needed, deconstructs the consultancy process and puts it back together with underpinning skills, tools and techniques. Any HR professional who wants to add value to their organisations and have the credibility and skills to influence decision-makers will benefit from this workshop.

This Workshop Will Enable You To:

- Explore what an effective Internal Consultant does and assess how you measure up
- Define the different roles consultants play within organisations, such as being an HR Business Partner or HR Specialist
- Use simple Consultancy Models to maximise your impact on the organisation
- Apply the HR Consultancy Models to real life situations
- Recognise different 'triggers' for Internal Consultancy
- Deliver effective consultancy projects
- Establish credibility as a Consultant
- Take your own development as a Consultant to the next level

Contents Will Include:

- The consultancy stages of analysis, mobilisation, execution and withdrawal
- Tools, checklists and guidance notes and tips for each of the consulting stages
- The different roles of an Internal Consultant in an HR Business Partnering model
- Building evaluation into your consulting projects
- Stakeholder and relationship management
- The importance of the communication strategy
- Analysing stakeholders and building relationships
- The skills required of an Internal Consultant
- Critical issues for an Internal Consultant
- Working with politics and ethics
- Resourcing key projects
- Contracting with the client – written and psychological contracts
- Consultancy case studies
- Demonstrating added value and publicizing successes

Workshop Details:

The price is £950 + VAT (1130 Euros) per person. Discounts are available for multiple bookings.

To book your place, please email Karen.Morrison@develop-global.com, and for more information, please call Shirley on +44(0)7740 737739.